

CORPORATE GOVERNANCE THEORY AND DETERMINANTS OF EFFECTIVE CORPORATE TAX RATES: A REVIEW BASED ON INTERNATIONAL LITERATURE

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Abstract

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Against the backdrop of the current multiple crises facing the global economy and the slowdown in China's economic recovery, the Chinese government is not only under pressure to reduce its tax revenues but also needs to adjust its tax policy to stimulate economic activities and promote economic recovery. Against this background, based on previous studies, we conducted an in-depth analysis of 89 articles selected to create a conceptual framework for analyzing the determinants of effective tax rates (ETR) using corporate governance, agency theory, and a systematic literature review (Amri et al., 2023; Kalbuana et al., 2023). A comprehensive literature analysis found that managerial ownership, institutional ownership, board of directors composition, firm size, and profitability are all related to the ETR, and profitability moderates the relationship between these independent variables and ETR. These findings are essential for the Chinese government to formulate tax policies, optimize tax administration, promote tax reform, enhance taxpayers' awareness, and guide strategic decision-making and investment appraisal. At the same time, this study helps Chinese enterprises identify their tax burdens, make tax plans according to the situation, and reduce tax risks. It also allows investors to make more informed investment decisions.

Keywords: Effective Tax Rates, Firm Characteristics, Corporate Governance, Profitability

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1. INTRODUCTION

The global economic recovery remains slow and uneven, with global economic growth falling from 3.5% in 2022 to 3% in 2023 (International Monetary

Fund [IMF], 2023). China's gross domestic product (GDP) growth rate has declined from 6.6% in 2017–2019 to 4.5% in 2020–2022 (Eichengreen, 2024); at the same time, the continued decline in real estate investment and house prices (IMF, 2023),

which is putting pressure on local government land sale revenues and threatening already fragile public finances, coupled with uncertainty in the labor market (IMF, 2023), are injecting much uncertainty into the Chinese Economy, So China's economy is currently facing many challenges, especially after three years of the COVID-19 epidemic, coupled with the crisis in the property market, the decline in corporate profits and the rise in youth unemployment, the economic recovery is under tremendous pressure.

Taxation is a critical component of a country's economic framework, influencing business behavior, investment decisions (Neog & Gaur, 2020), and overall economic growth and contributing to income distribution (Cevik & Correa-Caro, 2020). In response to the economic slowdown, China has implemented various preferential tax policies aimed at supporting business growth, promoting sustainable development, attracting foreign investment, and encouraging domestic entrepreneurship (Eichengreen, 2024; Fan et al., 2022; Li, 2024). Developing better tax policies to serve the real economy, attract foreign investment, and support enterprise development requires in-depth analysis and reflection (Huang et al., 2024). As economic growth slows, governments are often pressured to reduce tax revenues, leading to lower corporate profits, employment, and consumption, reducing the ability to pay taxes (Fang et al., 2022). Governments use tax cuts or extensions to stimulate economic activity and boost market confidence, but this can exacerbate fiscal pressures significantly if tax revenues are reduced and expenditures are increased (Keita & Turcu, 2023). Tax policy has a significant impact on the extent and duration of recessions. By reducing the tax burden, reforming the tax system, and reducing tax uncertainty, governments can promote business investment (Koch et al., 2023) and innovation (Sun, 2022), thereby mitigating the impact of recessions. Therefore, during a period of economic slowdown, the study of tax policy can fulfill the regulatory role of taxation to support enterprise development and economic recovery.

China's corporate income tax rate is 25%, which has not been reduced for many years. This high rate negatively impacts the attraction of foreign investment, particularly in the context of an economic downturn and rising unemployment. Most Organisation for Economic Co-operation and Development (OECD) nations, with strong economic development and a conducive investment climate, have reduced their corporate income tax rates since 2000, including the USA, to improve economies and attract global investment (Michel, 2023). While preferential tax policies exist for different industries, the effective tax rate (ETR) remains 25%. The implications of this need further discussion. In 2017, the USA adjusted its statutory tax rate to 21% and expanded tax incentives for capital investment. Research by Gardner et al. (2024) shows that, following the tax reform, the average income tax rate for 296 large companies in the USA dropped from 22.0% to 12.8%. These companies paid \$240 billion less in taxes from 2018 to 2021, and their profits increased by 44%. These tax reform measures significantly improved the international competitiveness of American companies (Gardner et al., 2024).

Given the current economic situation, the country, government, enterprises, and investors must study changes in tax rates or adequate tax amounts. It is necessary to deeply explore the key factors affecting taxation and find tax policies suitable for China's national conditions. Such policies should not only promote enterprise development but also improve the fairness and efficiency of tax administration. Learning from the tax policies and experiences of major economies like the USA will help formulate a more competitive Chinese tax policy. The ETR mainly reflects the proportion of tax borne by enterprises to their income or profit. Studying ETR helps to understand the common factors influencing different enterprises' tax burdens and provides tax support for enterprise tax management and operation. Understanding the factors affecting the ETR of Chinese firms can help assess the success of tax policies and their impact on business decisions. However, existing studies have focused on exploring a single or few independent variables that influence ETR, with limited sample sizes and a focus on firms outside of China. Researchers have not thoroughly examined multiple variables in Chinese-listed firms, nor have they investigated the link between the primary independent variable and the ETR from the perspective of a moderating variable (Latifatul et al., 2023). This study investigates ETR by examining the moderating influence of profitability and the complex relationships between corporate governance and organizational financial and operational aspects. It can improve comprehension of the underlying dynamics and aid in shaping tax policy and decision-making for various enterprises.

This study aims to analyze the moderating influence of profitability on the link between corporate governance attributes, including management, institutional ownership, the composition of the board of directors, firm size, and ETR in China. This article primarily focuses on the following research questions based on an analysis of prior literature:

RQ1: To what extent do managerial ownership, institutional ownership, board of directors' composition, firm size, and profitability influence ETR?

RQ2: To what extent does profitability moderate the relationship between factors that are believed to influence ETR (managerial ownership, institutional ownership, board of directors' composition, firm size) and ETR?

This study uses corporate governance, agency theory, systematic literature review, and theoretical analysis to analyze ETR determinants. We discovered that managerial ownership, institutional ownership, board of directors' composition, firm size, and profitability influence ETR. In contrast, profitability moderates the relationship between these independent variables and ETR. The studies provide theoretical foundations for future research, aiding companies in understanding ETR, identifying taxation factors, formulating sound tax strategies, and guiding policymakers in optimizing tax policies to serve enterprises better. Understanding the determinants of ETR will help enterprises make better use of the tax policy, protect the interests of shareholders, and promote the enterprise's long-term development.

The remainder of this paper is structured as follows. Section 2 discusses the relevant literature on ETR and introduces corporate governance theory and agency theory. Section 3 outlines the research methodology, followed by Section 4, which presents the results. Finally, Section 5 discusses the findings. Section 6 concludes the paper.

2. LITERATURE REVIEW

As one of the indicators that are utilized by tax policymakers for evaluating the effectiveness and equal treatment of tax legislation (Panda & Nanda, 2020), the ETR determines the actual tax burden of businesses while taking into account the impact of various tax incentives and displaying the overall effect of tax incentives. Government officials can also use this indicator to detect organizations for tax avoidance. A low ETR also increases tax evasion potential (Alkurdi et al., 2024). However, it also gives companies a helpful instrument when assessing their tax risk. Some firms reduce tax payable to increase profits (Stamatopoulos et al., 2019). In this case, management views the ETR as part of performance management to reduce tax payments by depreciating fixed assets, financing, and other means to maintain profitability. By paying reasonable taxes, firms can avoid tax penalties, financial risks, and legal issues, thus avoiding negative impacts on firm value and stakeholder confidence (Alkurdi et al., 2024).

In conclusion, the ETR is an essential area of research that is of high interest to both tax authorities and companies (Emerson et al., 2020). Tax authorities must ensure that companies pay taxes by the law, while companies seek to minimize tax payments through reasonable means. Therefore, a reasonable ETR benefits tax agencies and companies (Osebe, 2019).

A strong correlation exists between corporate governance and taxation (Tanko, 2020). Some scholars have pointed out that tax avoidance can improve company performance, but companies must strengthen their internal control and management capabilities to fully utilize its advantages (Shaukat Malik & Munir, 2024). Inadequate corporate governance results in deficient internal controls, rendering the organization susceptible to financial fraud, tax evasion, and similar misconduct, escalating legal and economic dangers. Effective corporate governance entails enhanced information transparency, facilitating the alignment of interests among shareholders, employees, customers, and other stakeholders to ensure the company's long-term sustainable development. This approach not only assists in achieving tax compliance and mitigating tax risks but also allows the company to optimize its financial structure and diminish its tax burden through strategic tax planning and lawful tax reduction. A minimal tax burden signifies reducing the company's ETR.

2.1. Definition of the ETR

Many researchers study the ETR, including the Institute on Taxation and Economic Policy (ITEP) in the USA. Scholars from many countries and different researchers use different measurements to measure the ETR due to various research purposes

and tax rates. Some scholars define the ETR as the ratio of the actual tax burden paid by a firm to its pre-tax income (Febriani & Suardikha, 2019; Wdati et al., 2024); this measurement helps firms to determine the actual corporate income tax paid on their taxable income. Other scholars define ETR as Current tax expense divided by profit before tax (Gita et al., 2021; Novita & Fahmy, 2022; Wdati et al., 2024); of course, many scholars use the cash ETR to study corporate tax avoidance, the primary measure of the money ETR is Cash Effective Tax Rate = Ratio of Cash Tax Paid to Pre-Tax Income. The cash ETR is used to look at the actual tax paid by the company, which can be found in the cash flow statement. The formula is the tax paid by the company in the cash flow statement, divided by the company's profit before any tax is deducted (Sumantri et al., 2022). Some researchers have used the ETR to measure tax avoidance because it accurately shows the difference between a company's book income and fiscal revenue. A lower ETR value means the company avoids taxes more (Firmansyah et al., 2022).

2.2. Relationship between variables

Various scholars have studied the factors affecting the ETR, including the impact of enterprise characteristics, tax policies, and other factors on the ETR (Gardner et al., 2024; Martiana & Husnaini, 2024; Ridwansyah & Indayani, 2024; Rostamy, 2024; Wdati et al., 2024). Most researchers utilize ETR to measure the actual tax burden of corporate income tax at the micro level (Bachas et al., 2022). We analyze the impact of corporate governance attributes on ETR and the moderating influence of profitability (Dianawati & Agustina, 2020; Iwanti & Surjandari, 2022; Tanko, 2020; Putri et al., 2022; Wulandari & Ardhani, 2023). Moreover, particular aspects of company governance, such as auditors' years of experience and board size, significantly influence tax avoidance, highlighting the necessity of oversight to mitigate and diminish tax evasion (Baysinger & Butler, 2019; Hoseini et al., 2019; Payamta et al., 2024).

2.2.1. Relationship between managerial ownership and ETR

The relationship between management shareholding and the ETR of a company has become the subject of extensive research in recent years (Martiana & Husnaini, 2024; Tanko, 2020; Olanisebe et al., 2023; Pertiwi, 2020; Sujarwo & Sjahputra, 2022; Syamsuddin & Suryarini, 2020). Management ownership is the percentage of all shares controlled by the management of a business. Several studies examine the association between managerial shares and ETR. Higher management ownership means higher ETR. This situation could happen because higher managerial ownership helps companies comply with tax rules (Alkurdi & Mardini, 2020). Researchers have shown a favorable correlation between company governance and ETR (Dailimi & Setyowati, 2020; Dianawati & Agustina, 2020). Some other academic research has revealed the opposite results. Indonesian scholars investigated the link between management shareholding and tax evasion in manufacturing firms and concluded that

management ownership could minimize ETR by optimizing tax planning (Martiana & Husnaini, 2024). In any instance, management ownership will affect the company's tax management process. Companies may use numerous tax planning techniques for various purposes, but they all illustrate that management ownership correlates to the ETR. A correlation exists between management and the perspectives of institutional investors about the tax planning of certain firms (Tijjani & Peter, 2020). Some studies have shown that management stock ownership significantly positively impacts tax avoidance (Martiana & Husnaini, 2024; Tanko et al., 2022). Certain scholars have indicated in their research that managers aim to maximize profits while minimizing tax liabilities through legal tax avoidance and that robust corporate governance mechanisms can regulate tax avoidance to a level most advantageous for each company. The efficacy of corporate governance can mitigate conflicts of interest or disputes among diverse stakeholders (Dewi & Alliyah, 2021). Studies by other researchers indicate that management equity ownership influences tax avoidance. Managers with heightened interests may be more motivated to participate in tax evasion to enhance the firm's worth and, therefore, the value of their shares (Ramadhan & Wadi, 2024). In the future, we might explore the relationship between management ownership and ETR of Chinese firms in the context of China's current circumstances by analyzing the literature and theories regarding different enterprises, as well as depending on the experience of previous investigators.

2.2.2. Relationship between institutional ownership and ETR

Institutional shareholding refers to shares of publicly traded businesses held by other organizations such as insurance companies, fund companies, banks, investment firms, etc. Following research studies, higher institutional shareholding can improve a board of directors' supervision of the company (Alya & Husnaini, 2024), increase the company's competitiveness, successfully encourage management to make higher profits (Alya & Husnaini, 2024), reduce conflicts of interest between management and shareholders (Amanah et al., 2022), and reduce management profit influence. Thus, institutional ownership positively affects ETR (Alkurdi & Mardini, 2020; Darsani & Sukartha, 2021), and greater institutional ownership has a more significant impact on the company's ETR (Dakhli, 2022; Nurkholisoh & Hidayah, 2020; Tanko, 2020). Some scholars have shown that corporate ownership structure negatively impacts the ETR (Putri et al., 2022; Tanko et al., 2022). The conclusion of this study means that the higher the concentration of ownership, the lower the ETR (Osebe, 2019). Scholars have observed a positive correlation between the shareholding proportion of institutional investors in China and the degree of corporate tax avoidance. They suggest that an increase in this proportion could potentially encourage corporate tax avoidance, mainly when shareholding concentration is low (Jiang et al., 2021; Widuri et al., 2019); institutional ownership pairings may facilitate tax avoidance since elevated institutional ownership

correlates with reduced ETR, enhancing enterprises' motivation to minimize tax liabilities. Specific experts have determined that corporate governance measures significantly influence tax planning for publicly listed firms in Nigeria (Bashiru et al., 2020). There is a strong positive relationship between the ETR of publicly traded companies and tax evasion and corruption. However, when considering the quality of corporate governance, ETR has little effect on this relationship. The conclusion of this study suggests that solid corporate governance reduces corporate tax evasion (Namazian et al., 2021).

2.2.3. Relationship between board of directors' composition and ETR

Scholars have increasingly focused on the relationship between board size and a company's ETR in recent years (Hoseini et al., 2019; Nurkholisoh & Hidayah, 2020). Traditionally, boards have concentrated primarily on shareholder interests, but as times have changed, their role has expanded to include social responsibility and environmental sustainability considerations. In sizeable corporate governance, the board of directors plays a crucial role in helping to resolve conflicts of interest between decision-makers and residual risk-takers, thereby effectively reducing the agency costs associated with the separation of ownership and control (Baysinger & Butler, 2019). Some researchers have determined that the oversight function of the board of directors, together with board size and independence, contributes to the mitigation of tax evasion and that corporate governance may effectively safeguard a company's reputation, enhancing performance (Alkurdi & Mardini, 2020). Studies have shown that the proportion of female members on the board of directors is negatively related to corporate tax avoidance, i.e., increasing female members may reduce the propensity of firms to avoid taxes; furthermore, firms with larger boards of directors are more inclined to engage in tax avoidance (Hoseini et al., 2019). Some researchers have studied the relationship between board size, non-executive directors, and ETR and found a positive correlation between them: an increase in female board members, a higher number of non-executive directors, and an expanded board size enhanced monitoring, reduced agency issues, increased difficulty for management in tax planning, and a higher ETR (Osebe, 2019). Specific experts have determined that the size of the audit committee and board exerts a considerable negative influence on the ETR (Nurkholisoh & Hidayah, 2020). In short, the size of the board of directors is related to ETR (Kalbuana et al., 2023). These studies not only help to understand the determinants of ETR but also help to improve the theory of corporate governance and provide reference for enterprises and policymakers.

2.2.4. Relationship between firm size and ETR

The relationship between the size of the company and the ETR is a topic that has been studied by researchers and various scholars in recent years (Aulia & Ernandi, 2022; Hakim & Daljono, 2023; Hossain et al., 2024; Latifatul et al., 2023; Martiana & Husnaini, 2024; Owena et al., 2023; Rani et al., 2023; Wdati et al., 2024). Studies have shown that firm size

significantly affects the ETR. Firm size is usually measured by indicators such as the number of employees, revenue, asset size, market share, market capitalization, and industry standards.

Different factors influence the relationship between the size of the company and the ETR. Large enterprises have more significant social influence, will be subject to greater political scrutiny, and may have a higher tax burden so that the ETR will be higher (Mascagni & Mengistu, 2019; Panda & Nanda, 2020). However, large enterprises also have more resources and are more capable of tax planning, so they may get government support, which will reduce public pressure. From this perspective, the ETR of large enterprises will be lower (Dailimi & Setyowati, 2020; Gita et al., 2021; Oliveira et al., 2022).

However, some scholars have shown that the company's size has no substantial influence on ETR, which is consistent with some scholars (Lestari & Wahyudi, 2022; Wdati et al., 2024). Still, the impact of company size on tax avoidance is not substantial. This conclusion aligns with the results of this article and further confirms the beneficial effect of high-income tax avoidance. In contrast, the size of a business does not have a substantial influence on tax avoidance (Rani et al., 2023; Wang & Schoenfeld, 2020; Wdati et al., 2024).

2.2.5. Relationship between corporate profitability and ETR

A company's profitability refers to its ability to profit from its operations. This indicator is an essential indicator for assessing the management efficiency of a company, and it is also often used by investors to determine a company's ability to achieve sustainable returns (Alya & Husnaini, 2024; Kusumastuti et al., 2024; Selinšek et al., 2021; Tennant & Tracey, 2019; Tijjani & Peter, 2020). Other stakeholders also refer to this indicator when working with a company. Because of this, profitability has been used by many scholars to study it, and in the field of tax management, many scholars have studied profitability and the relationship between profitability and ETR. Research shows that the relationship between profitability and ETR is affected by industry, enterprise size, capital structure, corporate governance, and so on (Akintoye et al., 2020; Alkurdi et al., 2024; Hossain et al., 2024). Some scholars have studied the relationship between the two in the food and beverage industry, and the results show that profitability does not impact ETR (Wdati et al., 2024). Some other scholars have shown that a company should bear a higher tax burden if it earns enough profits. Therefore, the company's ETR is higher, but some scholars have found that some companies with higher profitability tend to reduce their ETR through tax planning or tax avoidance strategies (Aini & Kartika, 2022; Akintoye et al., 2020; Alkurdi et al., 2024; Baysinger & Butler, 2019; Gunawan & Resitarini, 2019; Nabilla & Soehaditama, 2022; Sahrir et al., 2021; Tijjani & Peter, 2020; Yanti & Hartono, 2019). Some scholars have also found that companies with higher profitability reduce their ETR through tax planning or avoidance strategies, especially when corporate governance factors such as gender diversity on the board of directors are considered (Hossain et al., 2024). In conclusion,

there is a relationship between profitability and ETR, and studying the relationship between the two is beneficial for companies to manage their tax burdens and improve their profitability within a reasonable range, which is just as crucial for formulating tax policies.

2.2.6. Moderated variables: Profitability

Some studies use moderating effects, such as profitability, as a moderating variable to study factors affecting the ETR (Indriyanti & Dalimunthe, 2023; Iwanty & Surjandari, 2022; Putri et al., 2022; Tanko et al., 2022; Wulandari & Ardhani, 2023), and studies by Indonesian scholars have shown that profitability moderates the impact of institutional shareholding and corporate social responsibility on tax avoidance and that good corporate governance is critical to curbing tax avoidance. Profitability mitigates the effect of institutional shareholding on tax avoidance in the study of Indonesian real estate companies. Still, the sample size is relatively small and does not cover other industries (Iwanty & Surjandari, 2022). In Nigeria, many researchers utilized multiple linear regression to investigate the influence of profitability on the relationship between ownership structure and corporate tax avoidance in publicly listed consumer goods companies. Researchers concluded that if companies are profitable and demonstrate a high return on assets, institutional investors would not necessitate tax avoidance tactics to minimize tax obligations and augment after-tax earnings since these firms have sufficient cash reserves. The outcomes of this study indicate that profitability affects the correlation between Institutional shareholding and the ETR (Tanko, 2020). Managers who own shares in a highly prosperous corporation are less inclined to endorse tax evasion strategies. This study's findings indicate that profitability diminishes the influence of management ownership on the ETR (Tanko, 2020). The Nigerian study shows the relationship between profitability and corporate governance affecting the ETR, and management shareholding affects tax avoidance behaviors moderated by profitability.

In conclusion, good corporate governance contributes to transparency, financial structure optimization, and tax burden reduction through effective tax planning and legitimate tax reduction (Olanisebe et al., 2023). In summary, these studies suggest that corporate governance is closely related to taxation and that good corporate governance not only helps to achieve tax compliance and reduce tax risk but also optimizes financial structure and reduces tax liabilities through legitimate tax planning. However, existing studies have limitations such as small sample sizes, single industry coverage, and geographical restrictions. Therefore, future research can expand the sample size and industry coverage to explore broader and more representative findings. Some scholars have also found that the interaction of institutional ownership and profitability does not affect tax avoidance (Dharmayanti et al., 2024).

Researchers have examined the influence of profitability analysis as a mechanism for regulating firm size on tax evasion. This study uses a sample population of construction firms listed on

the Indonesia Stock Exchange (IDX) from 2015 to 2020. This study used EViews version 9, and the findings indicate that profitability diminishes the correlation between business size and tax evasion (Indriyanti & Dalimunthe, 2023). This study has the same conclusions as another scholar's (Latifatul et al., 2023).

Although these studies provide important references for business management and policy-making, there are limitations in terms of industry, variables, and sample size, and further research is needed to explore tax avoidance in depth in the future.

2.3. Agency theory

Agency theory focuses on the dynamics of the principal-agent relationship in situations with conflicts of interest between shareholders and management (Mehmood et al., 2019). It also examines the relationship between shareholders and corporate creditors, which can lead to agency problems, competition, and information asymmetry (Cerkovskis et al., 2022). Information asymmetry may result in agency costs.

Effective corporate governance can mitigate agency conflicts by reducing these problems, as individual and institutional investors prefer well-governed companies (Mehmood et al., 2019). Because agency exists between management and shareholders, and conflicts of agency might result in informal tax aggression by firms, tax scholars have utilized the theories of agency and corporate governance theory to examine taxation. The board of directors regulates this disagreement by performing its supervisory duties and under the board size, independence, gender diversity, and other attributes. It may influence how effectively they comply with their duty to increase shareholder value (Osebe, 2019). Proper tax planning may reduce agency conflicts (Tijjani & Peter, 2020), greater ownership by institutions may minimize aggressive businesses' tax strategies (Darsani & Sukartha, 2021), reduce agency conflicts, and encourage long-term growth. Agency theory says corporate managers may use techniques like surplus management, deferred tax, transfer pricing, and leverage to help avoid paying taxes. Tax avoidance can improve the company's performance, lower its liabilities, and allow managers to avoid paying taxes for personal gain. However, the efficacy of internal corporate governance mechanisms inversely correlates with the propensity for surplus management. The likelihood of corporate tax evasion diminishes (MacCarthy, 2021). Furthermore, effective tax planning can potentially increase profits, save more earnings for shareholders, and provide dividends or reinvestments to shareholders, which can significantly impact the enterprise's financial performance (Wangare, 2024).

2.4. Corporate governance theory

Corporate governance is a term that encompasses multi-stakeholder interactions, mainly including shareholders, the board of directors, and management (Rostamy, 2024). These stakeholders determine the organization's strategy and performance (Pekovic & Vogt, 2021). An effective corporate governance structure is not only the basis

for ensuring that managers are accountable to suppliers of capital while using the assets they provide to optimize asset utilization; it is also a fundamental way of enhancing the strategic decision-making capabilities of the firm and achieving investor value management. Corporate governance rationally protects corporate stakeholders' interests by clarifying each stakeholder's rights, responsibilities, and impacts, establishing incentive-compatible principal and agent institutional arrangements, and is an indispensable core element of corporate operations.

At the level of tax administration, the best way to determine the actual income tax burden is to consider how to preserve and satisfy the interests of both the government and the enterprise. Many scholars have examined the impact of corporate governance theories on corporate income tax. For example, some researchers found that audit committees positively impact the ETR among manufacturing companies listed on the IDX, reducing tax avoidance. In contrast, profitability hurts the ETR, which increases the likelihood of tax avoidance. In addition, the study also noted that variables such as institutional ownership, independent commissioners, audit quality, and sales growth do not significantly affect tax avoidance behavior (Ramadhanti & Marlinah, 2023). A study by some researchers further verified that institutional ownership and internal auditors positively affect the ETR.

In contrast, management ownership negatively affects ETR in the Tehran manufacturing industry (Rostamy, 2024). The results of this study suggest that corporate governance plays an essential role in monitoring and controlling firms' tax aggressiveness. Some research studies also found that firm characteristics (e.g., age, size, and earnings) significantly affect their tax avoidance strategies. In addition, specific implementers of corporate governance, such as accounting firms, audit quality committees, and board size, significantly impact tax avoidance behavior (Zhang et al., 2022).

In summary, corporate governance affects enterprises' internal decision-making and efficiency and profoundly impacts their tax compliance and planning behavior. Aggressive tax behavior can be effectively curbed by strengthening corporate governance structures and mechanisms, bringing a long-term stable business environment and value creation to enterprises and their stakeholders.

3. RESEARCH METHODOLOGY

3.1. The literature review protocol

This study utilizes a systematic literature review and theoretical analysis to develop a conceptual framework, using findings from prior researchers on Google Scholar. We systematically review and integrate relevant literature to provide a conceptual framework for influential tax determinants based on corporate governance theory. This paper, informed by existing scholarship on systematic literature review methodology (Nerantzidis et al., 2022), presents a review protocol that enhances the reliability of our findings through the formulation of research questions, identification of search strategies, criteria for literature inclusion and exclusion, data exclusion, and the derivation of results and conclusions.

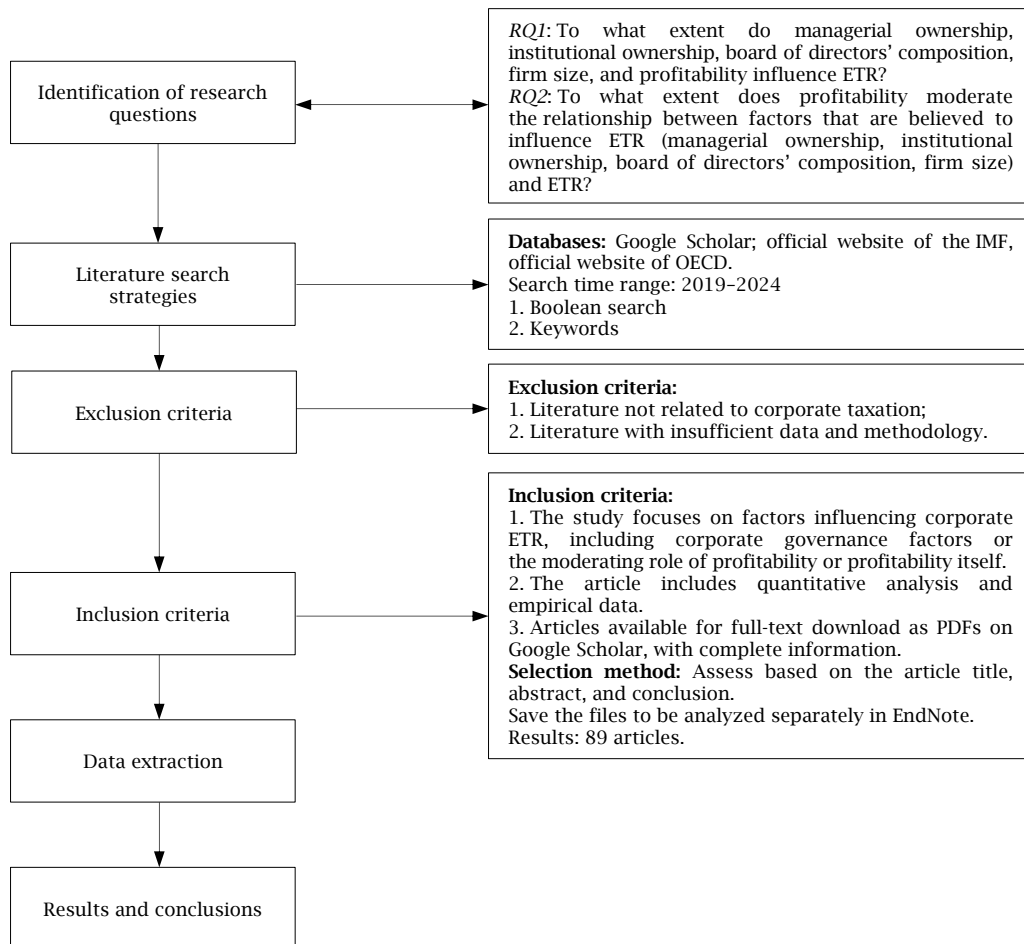
3.2. The literature search strategies

We utilized the Google Scholarly Database and applied the subsequent keywords to examine the academic literature from 2019 to 2024. We identified the requisite literature for the study according to the topic, exclusion, and inclusion criteria. Initially, we examined 432 publications, refining the selection to 89 based on their abstracts, conclusions, and content for the ensuing analysis. The primary keywords utilized in the study are as follows: “Factors Influencing ETR”, “Company Size”, “Ownership Composition and Taxation”, “Board of Directors and Taxation”, “Institutional Ownership and Taxation”, “the Board of Directors and Taxation”, “Firm Size and Effective Tax Rate”, “Tax Evasion”, “Profitability”, and “Moderating Factors”, “Theories of Corporate Governance and Taxes”, “Agency Theory and Taxes”, “the Moderating Effect

of Profitability”, “Managerial Ownership and Tax Avoidance”, “Profitability and Tax Aggressiveness”; “Corporate Governance and Tax Avoidance”, “Tax Planning and Profitability”, “Corporate Governance and Taxation”, “the Ownership Structure and Board Composition Related to Tax Avoidance”. Profitability and moderation include moderating variables, management variables, and moderator variables.

Consequently, we examined the literature abstracts by identifying high-ranking studies, selecting those relevant to this paper, excluding research that does not address the pertinent variables, and choosing literature that utilizes quantitative research methods and derives theoretically grounded conclusions from data analyses. This research primarily investigates the moderating effects of profitability and corporate governance theory on the determinants of ETR, differentiating it from prior studies in the domain.

Figure 1. Literature search flowchart



We use a systematic literature review that applies agency theory and corporate governance theory to guide our construction of a conceptual framework for the determinants of ETR. Through the literature review, we design a relevant conceptual framework for ETR. We use logical reasoning and theoretical integration to define and validate these variables and their relationships. Through in-depth analyses of the relevant literature, we validate the theoretical underpinnings of

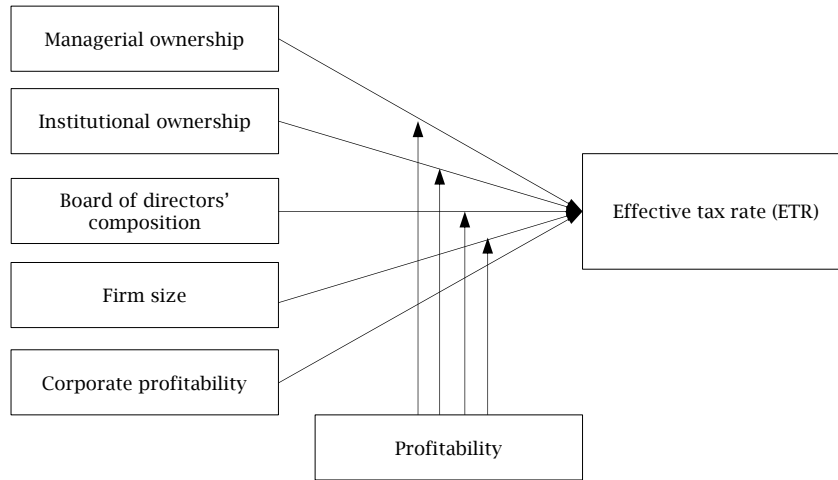
the conceptual framework. The literature analysis shows that the constructed framework can effectively explain the shortcomings in the existing theories and provide new perspectives. We identify the key factors affecting the ETR. Managerial ownership, institutional ownership, board of directors' composition, firm size, corporate profitability, and profitability moderate the relationship between these independent variables and ETR.

This work utilizes a systematic literature review, a meta-analysis, and a case study to evaluate the overarching trends in ETR research. The latter entails investigating tax planning techniques for

a particular firm or sector, including a qualitative assessment of the elements affecting ETR.

By researching literature and analyzing related theories, we have developed a conceptual framework that delineates the factors influencing the ETR.

Figure 2. Conceptual framework



4. RESULTS

This study examines the research regarding the influence of corporate governance issues on the ETR. This work presents the following findings using theoretical analysis and referencing the results of other academics.

Agency theory may elucidate the research's negative association between management ownership and ETR. Nevertheless, several researchers identify either a positive connection or a lack of association between the two, underscoring the necessity for more investigation and illustrating the impact of other variables on this relationship.

The research indicates a substantial association between institutional ownership and ETR, with most experts seeing a negative correlation. Nevertheless, several academics identified either a positive link or no association between the two, indicating the need for further investigation and the impact of additional variables on this relationship.

The study indicates that board composition and firm size impact the ETR.

The study posits a negative correlation between profitability and the ETR, grounded in tax planning theory and pertinent research.

Profitability can modify the impact of independent variables on the ETR. According to agency theory and corporate governance theory, the variables we choose significantly impact corporate governance elements, with profitability being a primary indicator of the company. The interaction of profitability and corporate governance theory provides a more comprehensive understanding of each element's influence on the ETR.

5. DISCUSSION

Corporate governance and agency theories are essential in explaining the determinants of ETR. Corporate governance theory emphasizes that a good governance structure promotes information

transparency and effective tax planning oversight and reduces information asymmetry. A good governance structure also ensures transparency and fairness in tax decision-making and prevents management from abusing tax policies or improperly utilizing resources.

Agency theory is concerned with balancing the interests of management and shareholders through incentives and monitoring of management by shareholders. The size of a company, its profitability, and the characteristics of the industry may have an impact on the corporate governance structure, and corporate governance, such as management shareholding, institutional shareholding, auditing, and the size of the board of directors may have an impact on the ETR of an enterprise. Meanwhile, agency theory focuses on how management weighs its interests against shareholders' interests in tax planning and ensures that management represents the best interests of shareholders through incentives and monitoring. Therefore, corporate governance structures such as board size, management shareholding, institutional shareholding, and auditing may affect the corporate income tax rate.

This study reveals vital findings and noteworthy differences by comprehensively analyzing existing literature and related theories. Firstly, some researchers who looked at how corporate governance affects the ETR found that management and institutional shareholding significantly negatively affect the ETR. In contrast, the board of directors positively affects the ETR. The results of this study indicate that companies can choose to avoid paying taxes or not when they have excellent corporate governance, and other factors determine whether they do so. Second, most scholars have found that companies with higher profitability may have more resources to engage in tax avoidance, thus lowering ETR; however, some studies have also shown that companies with high profitability are more inclined to follow

standardized management and improve tax transparency, therefore increasing ETR, which suggests that the effect of profitability on ETR is also affected by other factors. Third, regarding the impact of management shareholding and institutional shareholding on ETR under the moderating effect of profitability, most researchers have found that management and institutional investors reduce tax avoidance when the company has good profitability, which suggests that good corporate governance can further limit tax avoidance when profitability as a moderating variable. In this scenario, the corporate governance structure's effectiveness helps reduce management's incentives to enhance short-term profits through tax avoidance despite the firm's high profitability. In other words, under the moderating effect of profitability, beneficial corporate governance mechanisms can reduce the tendency of companies to engage in excessive tax avoidance by regulating managerial behavior and enhancing supervision, thereby improving their overall tax compliance and transparency. Through the above analysis, we can see that when analyzing the determinants of ETR, it is necessary to consider the level of corporate governance and profitability, which will help understand the company's ETR comprehensively.

6. CONCLUSION

In instances of inadequate corporate governance or diminishing profitability, shareholders and management focus on the company's after-tax profits. A solid corporate governance framework and significant profitability impact the company's tax strategies, decreasing tax evasion probability.

These studies have provided the literature and theoretical foundations for the research on Chinese companies, which will help scholars study the ETR of Chinese companies in a more in-depth manner in the future and will also help Chinese companies to be able to identify the factors that affect the tax and make reasonable tax planning. Understanding these

factors will help enterprises apply tax policies more rationally, protect shareholders' rights, and promote long-term development. During tax planning, enterprise management can assess the company's risk by evaluating its profitability and corporate governance standards while mitigating tax risk. It also helps policymakers understand tax policies' response to enterprises through ETR, which allows them to optimize tax policies to serve enterprises better. Tax administrators can also assess a company's profitability and level of corporate governance to determine the likelihood of tax evasion. Investors can evaluate a company's profitability and management to determine its performance in terms of tax compliance and associated risks.

Furthermore, investors might decide if a firm employs tax planning tactics to enhance profitability. These evaluations can assist investors in comprehending a company's financial stability and the efficacy of management's decision-making to guide investment choices. In summary, through the research on the determinants of enterprise ETR, we have understood the factors that may impact ETR and explained why these factors may affect ETR through theories.

The primary focus of this study is to construct a conceptual framework that identifies the determinants of ETR, drawing on existing literature and theory. Although we can infer the potential effects of variables on the ETR from the existing literature and analyze these potential effects through theory, this paper does not conduct an empirical analysis. Therefore, we still need to validate the findings presented in this paper through further data collection and empirical analysis. This limitation suggests that although the theory and literature propose relationships between the variables, we still need to confirm their actual effects through subsequent quantitative studies to ensure the accuracy and generalizability of the findings.

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APPENDIX

Table A.1. Effective corporate tax rates for 296 corporations, by industry, pre- and post-Trump

<i>Industry</i>	<i>Four-year totals 2013–2016 ETR</i>	<i>Four-year totals 2018–2021 ETR</i>	<i>Effective rate point change</i>
Electronics, electrical equipment	31.00%	9.30%	-21.6%
Information technology services	27.80%	12.00%	-15.8%
Network and other communications equipment	28.10%	12.40%	-15.7%
Health care	35.00%	19.50%	-15.5%
Industrial machinery	27.80%	12.40%	-15.4%
Retail and wholesale trade	31.10%	16.00%	-15.1%
Semiconductors and other electronic components	26.70%	12.10%	-14.6%
Miscellaneous services	24.60%	11.10%	-13.5%
Engineering and construction	27.70%	15.10%	-12.6%
Medical products and equipment	24.10%	11.50%	-12.6%
Food, beverages and tobacco	26.80%	14.50%	-12.3%
Financial data services	29.20%	17.00%	-12.1%
Aerospace and defense	25.00%	14.00%	-11.0%
Telecommunications	18.10%	7.30%	-10.8%
Internet services and retailing	27.70%	17.80%	-9.9%
Computer software	24.30%	15.20%	-9.1%
Miscellaneous manufacturing	22.80%	13.90%	-8.9%
Transportation	23.80%	15.30%	-8.5%
Chemicals	18.70%	11.70%	-6.9%
Pharmaceuticals	28.50%	21.70%	-6.8%
Household and personal products	21.50%	15.70%	-5.8%
Financial	17.70%	12.50%	-5.2%
Utilities, gas and electric	2.50%	-0.8%	-3.3%
Motor vehicles and parts	4.00%	1.60%	-2.4%
Metals and metal products	18.80%	16.70%	-2.2%
Oil, gas and pipelines	-0.0%	-0.6%	-0.6%
All industries	22.00%	12.80%	-9.2%