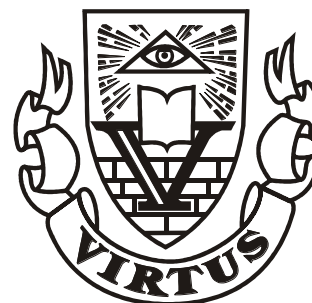


CORPORATE OWNERSHIP & CONTROL

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Ai-Fen Cheng, Tao-Hsien Dolly King

Bondholder governance through the use of bond covenants and the interactions between shareholder and bondholder governance mechanisms has been recently highlighted in the corporate governance literature. In this paper, we study bondholder governance mechanisms through takeover-related bond covenants (i.e., poison puts), confirm with agency theory on the characteristics of firms that are more likely to use these covenants, and emphasize the importance of bondholder governance in the overall structure of corporate governance. We find that poison puts are often bundled with asset sale, payout, and financing restrictions, which is consistent with agency theory. We also find that high growth firms, large, profitable, low-leverage firms are more likely to use poison puts. In addition, our results on free cash flow, insider and institutional ownership provide support for agency explanation. Lastly, we find that poor bond market performance and good equity market performance are likely to motivate the incidence of poison put bond issuance. Volatility of interest rate and volatility of bond index returns motivate more issues of poison put debt. Finally, greater market term and default premiums promote the use of poison puts.

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Ohannes George Paskelian, Stephen Bell

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Bruce A. Rosser, Jean M. Canil

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Wenjuan Ruan, Gary Tian, Shiguang Ma

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Carmen Galve-Górriz, Vicente Salas-Fumás

This paper helps to theorize the link between family generation and the characteristics, behaviour, management and governance of the firm. The paper also answers the question: to what extent is competitive position affected by each generation? The paper overcomes the limitation of the cross-sectional data, since the investigation is applied to data from Spanish firms during the period 1994 to 2005, which is much more appropriate when discussing developmental models. Our results confirm the greater degree of complexity of the family firm, as the ownership and the running of the business is passed to future generations. However, and contrary to all expectations, family firms in the sample have a high degree of concentration of ownership, regardless of the generation and a greater complexity in the business does not give rise to the incorporation of external partners in the company's share capital. In fact, third generation companies have no external partners, with 100% capital remaining in the family.

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Rami Zeitun

This paper examines the non-linear effects of ownership structure (variables) on corporate performance. The data used in this study are derived from 167 publicly traded companies quoted on the Amman Stock Exchange (ASE), over the period 1989-2006. The ownership structure is measured by the percentage of shares held by each type of owner (state, institution, foreign concentrated owners, and individuals). Results in this study confirm earlier findings of a curvilinear relationship reported for larger markets. The results also show that the relationship between government ownership and ROA and MBVR is a hump-shaped curve. The value of a firm increases when government ownership is low, but the value of a firm decreases when it is high. As the government reduces its stake in a privatised company to below a specific point, perhaps market monitoring become ineffective and this increases the agency costs. The results also document that the relation between institutional ownership and ROA and Tobin's Q is a hump-shaped curve. When institutional ownership increases above a specific point, institutional shareholders negatively influence a firm's activities. Findings in this study contribute to the growing body of international evidence that the non-linear cubic relationship between ownership structure and corporate performance is robust to differences in governance structures across markets.

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Nobuyoshi Yamori, Kozo Harimaya

With the number of bank consolidations increasing around the world since the 1990s, several studies have examined what factors drive banks to consolidate, and some argue that bank managers who have a motive of empire buildings choose mergers. In this study, we deal with mergers among Japanese small mutual banks (credit associations or Shinkin banks) during the period 1996 to 2005. Japanese credit associations have been experiencing an unprecedented wave of consolidation, with their number decreasing from 410 (March 1996) to 292 (April 2006). Interestingly, unlike stock companies, mutual companies are often expected to be weak in terms of

disciplining managers. If so, mutual banks tend to choose inefficient mergers at the expense of other stakeholders. Here, we use the stochastic frontier approach (SFA) to obtain “cost efficiency” proxy. We find that while the efficiency of acquiring credit associations decreases during the merger period, mergers do ultimately improve efficiency. Based on our results we find that raising efficiency, not for building empires, is an important goal for such credit association mergers.

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Kosuke Seino, Fumiko Takeda

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HAS THE THREAT OF A TAKEOVER IMPROVED THE MANAGEMENT OF TARGET FIRMS?
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Timothy A. Kruse, Kazunori Suzuki

This paper examines the new development of hostile takeovers and shareholder activism in Japan. The hostile bidders claim that the threat of takeover which they pose on the management of a poorly managed company is not only to their benefit, but also to that of the target company in general, because the management will run the company better to maximize its value. Nearly a decade having passed since the first-ever hostile TOB attempt in Japan by M&A Consulting (MAC), an investment fund led by Mr. Yoshihiro Murakami in January 2000, we examine the stock price and operating performance of the companies whose shares were bought by the MAC. We find that the shareholders of the target companies indeed enjoyed large positive abnormal returns in the two years following the news. We report, however, that their operating performance declined over the four fiscal years following such news. There is little evidence so far that the threat of a hostile takeover improved the actual operating performance of the target firm.

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